



October 10,2018

To our valued customers,

As we continue to focus on the cultivation of trust and dependability between the One Earth team and our clients, we would like to promptly notify you of changes made today to the US Customs tariff schedule that impacts the cost of our high-quality line of compostable liners and bags.

Our industry has seen recent Tariff increases imposed by the US Department of Commerce. As of September 24, 2018, there was a 10% tariff increase on our compostable can liners and bags. We are aware these increases affect the cost of doing business and want to keep our clients as competitive as possible in the marketplace. Due to this, we will only be passing on an 7% increase on all our products starting November 1, 2018.

Moving forward, there is a possibility of further tariff increases of up to 25% starting January 1, 2019. Recently we attended and spoke at a Department of Commerce hearing in Washington, D.C. to reduce the impact of rising tariffs on our customers. We will continue to do everything we can to advocate for our customers and avoid passing along further increases in the future. As information becomes available, we will keep you up to date regarding the impact of changes in international trade situation over the next several months.

Thank you, and we appreciate both your business and loyalty. As always, please feel free to reach out if you have any additional questions.

Best regards,

A handwritten signature in black ink, appearing to read "Camilo A Ferro", is written over a light gray circular stamp.

Camilo A Ferro
One Earth Packaging
708-965-3862