



September 27, 2018

Dear Valued Customer,

Consumer Commercial Solutions
8900 Northpoint Executive Park Dr
Huntersville, NC 28078

1-704-987-7324 main

newellbrands.com

On September 17, 2018, the Office of the United States Trade Representative (USTR) announced that a 10% Section 301 Tariff (import tax) would be imposed on certain components and finished goods imported into the United States from China. The USTR also announced that the 10% 301 import taxes would begin on September 24, 2018 and would increase to 25% beginning January 1, 2019. In attempt to mitigate these import taxes, Newell Brands testified at the USTR 301 Committee investigation on August 23, 2018 as well as worked with lobbyists against the import taxes, but we were not successful in all of our efforts. A number of the products and components imported by the Consumer and Commercial Solutions division of Newell Brands are directly affected by import taxes. Although not a comprehensive list, below are the targeted import categories impacting our brands:

HTS	HTS Description	HTS	HTS Description
8302500000	Hat-racks, Hat Pegs, Etc, &pts	7326908688	Articles Of Iron/steel:nspf
8302200000	Castors, And Parts Of, Of Base	7326908676	Mtl Handl/mops,applicators,etc
7323999080	HseHld Art.n/coated,n/food Cnt	8716805090	Janitorial Carts & Refuse Carts
3923500000	Plastic, stoppers, Lids, Caps	7616995190	Other Aluminum Articles Nspf
8302416080	Mounting Etc, Of Iron Etc,nspf	4202929100	Carry Bags

As a result, CCS will pass the applicable import taxes on any finished good and sourced component that is on "List 3" of the 301 Import tax List. Due to the complexities associated with implementing this 10% tariff change on both sides, CCS will increase all affected finished goods at a consistent rate of 7.5% and all goods with affected components at a consistent rate of 2.0%. We will be passing this assessment at the line level for customer orders received November 1st or later. Due to the nature of the import tax we are unable to honor the customary administrative period for implementing price changes.

Newell Brands will continue its mitigation and lobbying efforts related to these import taxes in the future. Please note that the above-mentioned import tax may be removed or adjusted once the USTR announces updates to the 301 Import Tax List. We will provide additional documentation on the announced increase to 25% effective January 1, 2019.

Despite these near-term challenges, we will strive to grow our partnership together. Details on the tariff will be provided by your Sales Representative in the coming days for both in to stock and contract pricing. Please reach out to them for assistance. We appreciate your understanding and continued support of our Brands.

Sincerely,

Marta J. Aebischer
Vice President of Marketing
Newell Brands
Consumer Commercial Solution

