



**Cascades Tissue Group**  
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cascadespro.com

September 20, 2018

**Cascades PRO North America price increase effective December 1, 2018**

Dear Valued Customer,

Due to continuing rises in raw material and freight costs Cascades PRO, USA and Canada, will be increasing prices up to 7% on hand towels, household towels, bath tissue, facial tissue, napkins and wipers. Note that some products may increase more than 7%.

This increase will be effective for into stock pricing as of December 1, 2018 and on contracts expiring on or after December 1, 2018 and according to the terms specified in each contract. UFN contracts (until further notice) will be increased up to 7% effective December 1, 2018.

Orders received through the close of business on November 30<sup>th</sup>, 2018 calling for immediate shipment will be invoiced at pre-increase pricing levels. All orders placed on or after December 1<sup>st</sup>, 2018 will be invoiced at the new pricing levels. Coverage orders will not be accepted and orders that exceed average monthly case quantities will be denied.

Contract claims (POD) for distributor shipments to end users made through December 15<sup>th</sup>, 2018 will be calculated based on pre-increase pricing levels. Contract claims (POD) for distributor shipments to end users made on or after December 16<sup>th</sup>, 2018 will be calculated based on post-increase pricing levels.

Revised price lists and contracts will be sent shortly and will be received by November 1, 2018.

In the event you have questions or require additional information, please contact your sales representative.

Thank you for your continued support of Cascades PRO.

Sincerely,

A handwritten signature in black ink that reads "S. Hudon".

Sandra Hudon  
Vice-President Sales, North America  
Cascades PRO