

Please take note of the below Wesco price increase information.



September 27, 2018

Thank you for continuing to partner with Wesco and allowing us to serve your material handling needs.

As you are certainly aware, raw material and sourcing costs have been increasing at an alarming rate in recent months. These increases are the result of a variety of factors including imposed tariffs on steel and aluminum, the associated market reactions to these tariffs, and the recently announced tariff on imported goods. Our costs have also been impacted by larger than expected price increases in non-tariff related domestic materials and freight and transportation costs.

The strength of our global supplier base, combined with our long term relationships, have enabled us to absorb many of these increased costs and tariffs; however, at this time, we have no alternative but to adjust prices on all of our products. We are, therefore, announcing that Wesco prices will increase effective October 15th, 2018.

Please contact our network of Regional Sales Managers or Customer Service Representatives with any questions.

Thank you again for your ongoing support, we look forward to continuing our relationship.

**For more information please contact customer service at
215-699-7031.**